

3/1/2021

Mr. Benjamin Horvart
Louis Structures LLC
1001 Main St., #100
Racine, WI

Dear Benjamin,

Congratulations on your steady development progress with MSWagg. We are highly encouraged with the resultant values of the product from the materials testing and analysis to date.

As discussed over the course of this multi-year relationship together, we see immediate applications in the US and global heavy civil and transportation construction markets. We have embraced the opportunity to develop “system solutions” utilizing our geogrids in connection with MSWagg to create mechanically stabilized fills behind our retaining walls and composite sections within our roadways. We are excited to be the sole provider of geogrids with the MSWagg product lines.

The global need for Louis Structures MSWagg, is driven by the rising cost and declining availability of virgin aggregates in major metropolitan areas, as noted by the USGS studies on the subject.

A secondary motivator, though not of less importance, is the global construction industries commitment to a smaller carbon footprint. This is most recently detailed in the March 2, 2021 article, “Here’s Why Cutting Construction Carbon is an Opportunity Few Contractors Can Afford to Deny”, by Larry Stewart, in For Construction Pros. That is just one of a myriad of examples. As the article indicates, leading heavy civil construction companies, Tensar’s clients, are committed to the improvement of their ES&G score and actively seeking out partners to help them achieve that goal.

It’s one thing to legislate carbon emission reduction, implementing regulations and equipment modifications which raise the overall cost of construction, it’s quite another to achieve that end with a system such as we’re offering together, that not only minimizes carbon output, it lowers the initial cost of construction, and increases the lifespan of the structures reducing future maintenance costs to the public.

Looking forward to great things together.

Respectfully,

Matthew D. Doss
Director of Business Development
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